



23953

Consular Knowledge Questionnaire

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Knowledge	Knowledge Level	Knowledge Source
	No Knowledge ① Understand General Issues ② Contribute/Train Novices ③ Teach Undergrd/Train Entry ④ Teach Grad/Train Prof ⑤ Write Book ⑥	Read/Personal Interest ① On-the-Job Experience ② Non-Academic Training ③ Undergraduate Courses ④ Graduate Courses ⑤
1. The fundamentals of mathematics (e.g., addition, multiplication) and ways they can be applied (e.g., interest rates, formulation of budgets).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
2. Group dynamics (e.g., characteristics, interaction, structure, size, cohesiveness, diversity).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
3. Leadership principles such as modeling and succession planning.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
4. Motivation strategies such as pay-for-performance and aligning employee goals and development with organizational goals.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
5. Techniques for effective interpersonal communication (e.g., how to persuade, influence, and communicate effectively on complex issues; speaking styles and techniques for particular target audiences).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
6. Techniques for handling complaints from the public.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
7. The structure of Congress and its role in foreign affairs.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
8. Conflict resolution techniques such as negotiating an agreement between two parties with divergent opinions.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
9. The U.S. Constitution and its history.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
10. The organization, roles, and responsibilities of United States Government agencies other than State Department and their functions.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
11. Negotiating tactics and methods.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
12. Human behavior (e.g., the ability to explain human behavior in varying cultures).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
13. The influence of U.S. customs and culture on U.S. foreign policy.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
14. The basic status of the U.S. economy, including unemployment rate and inflation.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤



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15. U.S. family law and customs, such as marriage, divorce, and child custody.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
16. The U.S. political process and its impact on policy, including the role of special interest groups, the media, political parties, and political philosophies.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
17. The implications of world historical events, and their impact on foreign policy.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
18. The provisions of the Privacy Act and their applications in routine situations.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
19. The provisions of the Immigration and Nationality Act and their applications in routine situations.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
20. The provisions of the Freedom of Information Act and their applications in routine situations.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
21. The distribution of key natural resources in particular countries or regions and/or geography-based national rivalries and alliances.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
22. The need for internal controls and the types of internal controls necessary for management of a U.S. Government agency or organization within an agency.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
23. The U.S. adoption process and procedures, including answers to commonly asked questions involving adoption of children.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤